



REGISTER ONLINE AT:

<https://www.seho.de/en/seho-international-sales-meeting/>

SEHO International Sales Meeting

October 10 and 11, 2023 | SEHO Technology Center, Kreuzwertheim, Germany

Tuesday - 10 October, 2023

- 9:00 am Get together
- 9:30 am Whether medium or large production series: innovative details create the wave soldering process of the future.
- 10:00 am Achieve efficient customization with creative automation: SEHO Streamline.
- 10:30 am Discussion - what does the market request? Requirements and wishes of end customers and representatives in the field of wave soldering and automation technology.
- 10:45 am Coffee break
- 11:15 am Research creates future: KI4Service and latest research projects.
- 12:00 am Lunch
- 1:00 pm Hands-on sessions
- 4:00 pm Get a fresh coffee
- 4:15 pm Sales & Service topics
- project lists and forecasts
 - global projects: how to handle them efficiently
 - new ticket system in our service department
 - service training for staff members of our representatives
- 7:00 pm Evening program

Wednesday - 11 October, 2023

- 9:00 am Welcome back
- Maximum performance in selective soldering: high mix - high volume on smallest footprint with SEHO PowerSelective.
- 9:45 am Build your dream machine! SEHO SelectLine-C: The most flexible selective soldering system worldwide.
- 10:15 am Discussion - what does the market request? Requirements and wishes of end customers and representatives in the field of selective soldering.
- 10:30 am Coffee break
- 11:15 am All relevant data in view: new SEHO HMI
- 11:30 am Automatically zero defects: component placement control and THT AOI made by SEHO.
- 12:00 am Lunch
- 1:00 pm Hands-on sessions
- 4:00 pm Final discussion and thank you for being our guests!